



## Analytical Advantage

Atom Funds Management, an Australian small cap fund manager, researches more small cap companies than any other Australian boutique fund manager. We are able to do this by employing one of the largest research teams in the industry. Atom's Equity Research Hub (ERH) is based in Bangalore, India and when its Australian investment professionals are included, Atom has 11 dedicated small cap analysts.

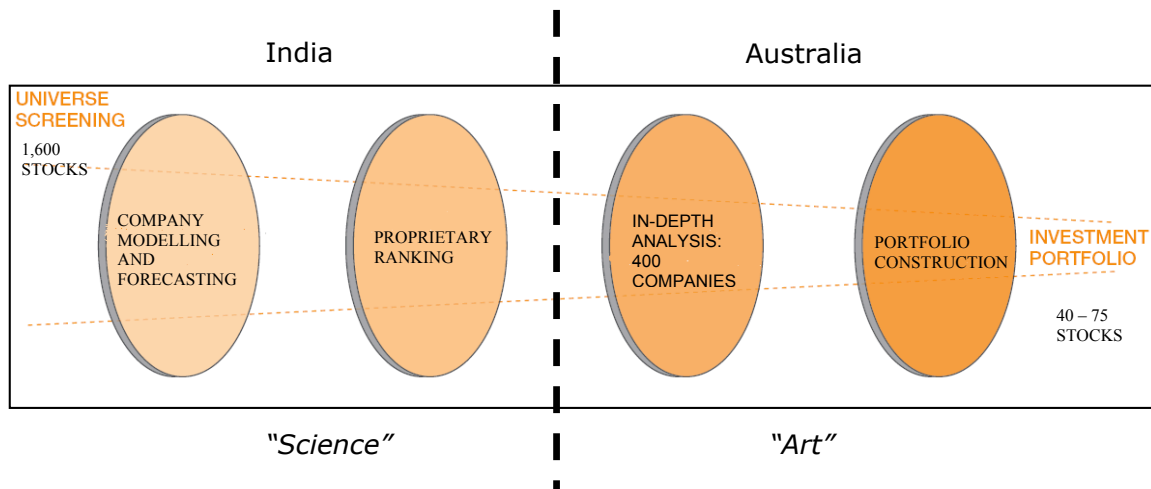
This research strength results in a unique, non-correlating portfolio with up to 40% of its holdings outside the Small Ords index.

## Institutional Strength

Atom is majority owned by Sanlam Limited, South Africa's second largest financial institution with US \$50B in global funds under management. Sanlam is rated AA+ by Fitch. Senior Atom management has a significant stake in the business.

## Research Depth

To filter the 1,600 smaller companies on the Australian market, Atom uses a unique process which is only made possible by its Indian equity research hub.



Atom has built models on all 1,600 companies outside the ASX 100 (an industry first). This gives Atom a major advantage over other market participants as many of these companies have not been researched in a systematic manner before.

Starting with the most favorable opportunities as identified by the ERH, and reinforced by local knowledge, Atom's Sydney-based analysts then undertake exhaustive, in-depth, on-location qualitative research. Because Atom's coverage is wider, Atom tends to look at companies that others have overlooked resulting in a unique portfolio.



### **Chief Investment Officer - David Shearwood**

David Shearwood is Atom's Chief Investment Officer and oversees investment strategy, portfolio construction and stock selection.

David has over 20 years experience in financial markets. He started his career as a mining equities analyst with Bain & Company (now Deutsche Bank) rising to mining strategist at McIntosh & Company (now Merrill Lynch). From 1994 to 1999 David was with Westpac Investment Management. Starting as an analyst, David rose to become second-in-charge of the Australian Equities Division and sat on the investment committee overseeing \$4.5B in assets. In both 1997 and 1998 David was voted within the top three fund manager analysts in Australia by the Corpscan survey. In '99 David joined the Infrastructure & Specialised Funds Division of Macquarie Bank managing, as part of a team, the Macquarie Infrastructure Group and Macquarie Global Infrastructure Fund. In 2000 David joined QBE Insurance Group where he managed a \$650m portfolio. A mining engineer, David has invested across all sectors of the Australian stock market.

David is supported by two additional team members in Sydney, Drew Wilson (MD) and Daniel Rolley (Sr. Analyst and Dealer). Sanlam's representative, Hendrik Pfaff, CFA is based in Cape Town, SA.

### **The Atom Small Cap Fund Key Facts**

Asset Class / Sector	Australian Equity / Small-Cap
Style	Core / Bottom-up / Long-only
Investment Universe	Companies outside the ASX 100 down to a market cap >\$10m
Stocks in Universe	1,600
Number of Holdings	40 to 75
Capacity	500M AUD
Target Return	+10% over Small Ords Accumulation Index over rolling 3 year periods
Expected Turnover	< 50%
Base Fee: Performance Fee:	1% pa retail / .75% pa wholesale 20% of out-performance over index with high watermark.



For more information or to obtain an Information Memorandum please contact one of our team members below:

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